

MEDIA MENTIONS

Online Leader NorthShore Adult Diapers Hires VP to Lead B2B Sales Expansion

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Online Leader NorthShore Adult Diapers Hires Vice President to Lead New B2B Sales Expansion

https://finance.yahoo.com/news/online-leader-northshore-adult-diapers-120000810.html

March 9, 2021-2 min read

NorthShore looking to fill void for reassuringly strong protection in assisted living, DME/HME, pharmacy, home care and retail channels

GREEN OAKS, III., March 9, 2021 /PRNewswire/ -- NorthShore Care Supply, the company behind NorthShore®, the leading digitally native brand of high absorbency adult diapers and incontinence supplies, has named Sandra DiVito to the newly created position of vice president, B2B Sales & Development. DiVito will be responsible for establishing the company's sales function, growing revenue and driving partner relationships that will play an essential role in meeting company objectives and growth.



Sandra DiVito VP has been named VP of B2B Sales at NorthShore Care Supply

NorthShore Care Supply

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distributors and brands. Previously, she held the position Director of Business Development with US Foodservice-Culinary Division.

"I am excited to be part of the NorthShore team and welcome the opportunity to bring my expertise and knowledge to the newly formed B2B function," says DiVito. "There is tremendous opportunity to market the NorthShore product portfolio to corporate partners."

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About NorthShore Care Supply

Founded in 2002, NorthShore Care Supply provides peace of mind to families managing with moderate to severe incontinence through life-changing absorbent products. The company is committed to #EndHealthStigma as we help 80 million Americans managing some form of bladder or bowel incontinence live their life to the fullest. Our featured NorthShore® brand is the leading premium adult diaper brand in the U.S. and is available at NorthShore.com or 800-563-0161. Follow us on LinkedIn and Facebook @NorthShoreCareSupply, Twitter @NorthShoreCare, and on Instagram @NorthShoreCare.

NorthShore Care Supply Media Contact:

Vicki Wolpoff 847-777-8265 vwolpoff@northshore.com www.NorthShore.com



Online Leader NorthShore Adult Diapers Hires Vice President to Lead New B2B Sales Expansion

https://www.marketwatch.com/press-release/online-leader-northshore-adult-diapers-hires-vice-president-to-lead-new-b2b-sales-expansion-2021-03-09

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NORTHSHORE CARE SUPPLY EXPANDS B2B SALES

https://www.hmenews.com/article/northshore-care-supply-expands-b2b-sales

HME News Staff



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https://www.prnewswire.com/news-releases/online-leader-northshore-adult-diapers-hires-vice-president-to-lead-new-b2b-sales-expansion-301242920.html

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NorthShore Hires New VP of B2B Sales

https://www.homecaremag.com/news/northshore-hires-new-vp-b2b-sales

Tuesday, March 16th, 2021

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Visit northshore.com for more information.



Sandra DiVito Joins NorthShore Care Supply

Named vice president, B2B Sales & Development

https://www.nonwovens-industry.com/contents/view_breaking-news/2021-03-09/sandra-divito-joins-northshore-care-supply/?widget=listSection

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International Business Times

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https://markets.financialcontent.com/ibtimes/news/read/41081486

March 09, 2021 at 07:00 AM EST

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DIGITAL JOURNAL

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http://www.digitaljournal.com/pr/4999263

NorthShore looking to fill void for reassuringly strong protection in assisted living, DME/HME, pharmacy, home care and retail channels

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Read more: http://www.digitaljournal.com/pr/4999263#ixzz6pJD7Xe7X

Daily Herald

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http://finance.dailyherald.com/dailyherald/news/read/41081486/

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https://bizdailyonline.com/news/online-leader-northshore-adult-diapers-hires-vice-

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